

# FLOORING SOLUTIONS

# **Company Profile**

#### **OVERVIEW**

Alumat Flooring Solutions is owned and operated by Probett Developments Ltd, a family owned business established in 1984 by David and Anna Probett.

David and Anna are still directors and managers of the company.

The office and factory is located on Auckland's North Shore.

For many years the company was involved in commercial construction contracting, but now is exclusively focused on manufacturing commercial entrance matting for distribution throughout New Zealand. and other Countries.

#### **PEOPLE**

David Probett is a director and the General Manager of the company. His experience in commercial construction has been invaluable in the development of the ALUMAT range. As a building contractor he can see clearly what builders and architects require, and knows how to deliver exactly what is needed.

Training of staff is a key to preserving long term relationships with clients so quality and service is always maintained. Staff are thoroughly trained in what they do, and nothing leaves our factory without it being thoroughly checked.

When it comes to installing complex matting or difficult installs, we prefer to install ourselves rather than to contract out to other installation companies. This enables us to be absolutely sure the final installed product is just as it should be. We want totally satisfied customers and we work hard to achieve that.

# **GOALS AND OBJECTIVES**

#### ALUMAT seeks to:

- 1. Establish themselves as a leading innovator of commercial floor matting in New Zealand by developing new products using proven technologies for both New Zealand and International markets.
- 2. Build long term relationships with architects, property owners, construction companies and retailers, by working to find solutions, and giving excellent service at a genuinely reasonable cost.
- 3. Promote care of the environment by encouraging reuse of mat frames whenever possible and sourcing materials only from environmentally responsible companies.

## **FACILITIES & STOCK**

We are committed to ensuring there will be no unforeseen hold ups or delivery problems. This gives us total control and we have plenty of room for expansion, so there is no concern about meeting delivery requirements.

To ensure our imported materials never run out we maintain a minimum of 6 months stock of all product lines.



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#### **GUARANTEES**

For 30 years, Probett Developments Ltd have without fail, stood behind their work and will continue to do so. This applies to all their matting products they produce now.

## **INNOVATIVE SOLUTIONS**

Alumat has progressively increased their product range to meet customer's needs. For example, surface water removal at the point of entry to a building is a problem that most entrance mats may help just to a limited degree.

Any textile infill can absorb only so much water, and when it is compressed by foot traffic, the water releases.

Alumat have devised two new classes of aluminium entrance mats which will remove more water than others.

- 1. Alternating closed drain channel mats (10D, 10WD and 15D) channel and contain surface water away from footwear where it can evaporate. These options improved performance, without discharging underneath the mat.
- 2. However, some situations needed more, so Alumat developed a new class of mat that could channel water under the mat, through a grating where it can be channeled to the drainage system, effectively removing continuous running water. (10DO, 10WDO and 15DO)

For the Auckland City Rail Link, Alumat 15DO was selected as it was the only product

available that could offer such performance.	

Alumat looks forward to working with other organisations and hope we may have an opportunity to show howour innovative products and quality service can be of real benefit to you.