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## FLOORING SOLUTIONS

### Company Profile

#### OVERVIEW

Alumat Flooring Solutions is owned and operated by Probett Developments Ltd, a family owned business established in 1984 by David and Anna Probett.

David and Anna are still directors and managers of the company.

The office and factory is located at 46b Parkway Drive, Mairangi Bay, which is just a couple of minutes from the Northern Motorway enabling quick access to the rest of Auckland.

For many years the company was involved in commercial construction contracting, but now is exclusively focused on manufacturing commercial entrance matting for distribution throughout New Zealand.

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#### PEOPLE

David Probett is a director and the General Manager of the company. His experience in commercial construction has been invaluable in the development of the ALUMAT range. As a building contractor he can see clearly what builders and architects require, and knows how to deliver exactly what is needed.

Training of staff is a key to preserving long term relationships with clients so quality and service is always maintained. Staff are thoroughly trained in what they do, and nothing leaves our factory without it being thoroughly checked.

When it comes to installing complex matting or difficult installs, we prefer to install ourselves rather than to contract out to other installation companies. This enables us to be absolutely sure the final installed product is just as it should be. We want totally satisfied customers and we work hard to achieve that.

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#### GOALS AND OBJECTIVES

ALUMAT seeks to:

1. Establish themselves as a leading innovator of commercial floor matting in New Zealand by bringing new, proven technologies employed overseas and tailoring them to New Zealand conditions.
2. Build long term relationships with architects, property owners, construction companies and retailers, by working to find solutions, and giving excellent service at a genuinely reasonable cost.
3. Promote care of the environment by encouraging reuse of mat frames whenever possible and sourcing aluminium only from Green Star certified manufacturers.

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#### FACILITIES & STOCK

Our new facility at Parkway Drive in Mairangi Bay, is owned by the ALUMAT management which ensures there will be no unforeseen hold ups or delivery problems. This gives us total control and we have plenty of room for expansion, so there is no concern about meeting delivery requirements.

To ensure our Belgium manufactured materials never run out we maintain a minimum of 6 months stock of all product lines.

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### **GUARANTEES**

For 30 years, Probett Developments Ltd have without fail, stood behind their work and will continue to do so. This applies to all their matting products they produce now.

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### **COMMITMENT TO ON GOING DEVELOPMENT**

Alumat is continually searching for ways to improve.

Consider two case studies:

1. **ASB Showgrounds in Auckland**

Mats were large, almost 12 meters wide. No one has extrusions that long so it had previously been installed with two mats which created a tripping hazard at the joint and an unsightly seam. Because of our design and the materials we used, which are dimensionally stable, ALUMAT was able to provide a single mat by splice joining the two together. The resulting joint was virtually undetectable and will remain so.

2. **45 QUEEN ST, Auckland City (Corner of Customs St)**

Ignite architects contacted us to see if we could supply a mat that was a 3.6m diameter circle, 15 – 20mm deep, made into four quadrants with draining capability as it was partially located outside, and in a specific colour, (red). We had a solution but it was not ideal. So recognising others too may have a similar need, we designed and produced a new extrusion specifically for this project. This is our AL15 HD D W which has become one of our most popular profiles. On this install we assisted with the design to include strategically located drainage points out of sight under the mats and channels to carry any surface water away. To ensure there were no problems, ALUMAT staff site measured, manufactured and installed.

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Alumat looks forward to working with new organisations and hope we may have an opportunity to show how our innovative products and quality service can be of real benefit to you.

★ **GREEN STAR CERTIFIED**

Our aluminium is produced by a Green Star certified manufacturer,  
assuring their commitment to protection of the environment